

## Model 21000 delivered to China

Manitowoc has delivered a Model 21000 to Sinopec #10 Engineering Company of Zibo, Shandong, China. The 907 t (1000 USt) crane – one of the largest production crawler cranes in the world – was handed over during a three-day open day. The event was attended by customers, dealers, senior MCG management, as well as the local media. It took place shortly after the Chinese New Year and a number of Manitowoc Crane CARE staff, as well as Sinopec employees, worked right through the holiday to ensure everything was in position for the handover ceremony.

In addition to marking the delivery of the Model 21000, the event also saw Sinopec #10, which specializes in



*Glen Tellock, president and general manager of Manitowoc Crane Group, hands over the keys of the Model 21000 to Che Linbao, president of Sinopec #10.*

contracting work for petrochemical facilities, appointed a local Manitowoc Crane CARE dealer. Sinopec already has a variety of Manitowoc Crane Group products in its fleet. The day after the handover the Model 21000 completed its first

pick at a local petrochemical plant, an event which attracted hundreds of spectators. It lifted a 430 t (474 USt) vessel, which measured 29 m (95 ft) tall, through 90° at 1 m (3.3 ft) off the ground and positioned it on a new base.

## First dealer conference for Middle East



Manitowoc Crane Group staged its first Middle East Grove distributor conference at the end of 2005, at the Oasis Beach Hotel, in Dubai, UAE. The event was an opportunity for the company to meet local dealers and discuss the fast-growing

Middle East market. Delegates attended from across the region – Saudi Arabia, Bahrain, UAE, Kuwait, Jordan, Syria, Lebanon, Egypt, Iran, Oman, Qatar, and Iraq.

Items discussed included MCG's long-term plans for

the region, and there were sessions for training dealers on the latest range of Grove products. There were presentations on the all-terrain and rough-terrain product lines and a series of open forum discussions to review specific issues.

David Semple, sales director and general manager of Manitowoc Crane Group Middle East, chaired the conference. He said he hoped to follow the success of this meeting by making it an annual event.

"Our dealer network remains a key factor to our success with Grove in the Middle East, and it is essential we stand with our dealers and make sure they have everything they need to support the Grove brand in their markets," he said. "This conference was a great starting point and we hope it will be the first of many."

## Self-erector for Florida

Harrison Crane Service, the oldest crane rental company in South Florida, US, has purchased a new HDT 80 Potain self-erecting crane. The company got its first experience of self-erectors when it began renting an HDT 80 from another local firm. When the crane's performance surpassed all expectations, the company decided to purchase one of its own.



The new HDT 80 is proving a wise investment for Harrison Crane. It used the 3 t (3.3 USt) capacity crane on a job in downtown Miami, lifting coconut palm trees, onto the ninth-story sun deck of a 60-story building.

Michael Harrison, president of Harrison Crane, explained why the crane proved so valuable.

"We investigated the possibility of using a larger mobile crane," he said. "But this would have proved inconvenient and costly. We would have needed to fund a police presence, set up on the street and disrupt traffic flow. Plus the job would take longer. So we were delighted to be able to use the HDT 80 on this job."